Rahul Shah

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**Education**

**Babson College** *Bachelor Of Science, School of Business* May 2018

Concentration in Finance Wellesley Hills, Massachusetts

GPA: 3.48, Dean’s List

Relevant Coursework: Corporate Financial Modeling, Corporate Financial Management, Security Valuation, Intermediate Accounting: Finance, Managerial Accounting, Real Estate Investment, Quantitative Methods I, II, & III, Entrepreneurship

**Experience**

**Wayfair,** *Senior Product Associate – Catalog Data*  July 2018 – Present

* Product manager working in an agile environment, primarily focused on Catalog Data. Boston, MA
* Plan and execute on large, cross-functional projects and tool improvements to increase user adoption/engagement, reduce operational expenses and increase unique on-site content.
* Led effort to identify and execute on low effort/high impact tactical improvements that have impacted several metrics including an 20% reduction in operational spend and a 5% reduction in throughput time.
* Design and conduct user interview sessions to define a problem space and identify pain points and opportunities.
* Write complex SQL scripts and organized data into comprehensive dashboards and reports to inform future engineering and business priorities.
* Work closely with engineers to design technical architectures to improve tool speed and data integrity.

**Babson College, Cutler Center of Finance,** *Research Assistant*  September 2017 – May 2018

* Assisted students in the set-up and use of Bloomberg terminals for research and class work. Wellesley Hills, MA
* Worked with various financial platforms such Bloomberg and Capital IQ to find and report data per supervisor needs.
* Troubleshoot and solved hardware and software related information technology issues and complaints.

**Oticon USA,** *Inventory Management Team* June 2017 – August 2017

* Organized, recorded, tracked and managed over $100,000 worth of inventory. Somerset, NJ
* Designed and developed inventory management software from scratch.
* Helped save an average of 5 hours per day of manual work and reduced incidence of thefts/lost items by 90%.

**Leadership Positions and Activities**

**Alpha Kappa Psi Professional Business Fraternity** - *Executive Vice President, Founding Member* September 2015 – May 2018

* Planned and executed 15+ social, professional and philanthropic events a semester.
* Started and managed an Alpha Kappa Psi investment fund to teach brothers about investing.
* Supervised other members on executive board and ensured the completion of their duties and coordinate with national office.

**Pack Jacket -** *CEO* September 2015 – May 2016

* Elected to run a 14 member academically funded start-up business selling in-house designed apparel.
* Delegated tasks, set performance goals, delivered weekly report to professors.
* Coordinated a 5 member supply chain to ensure timely and quality controlled delivery of our product.

**Skills/Knowledge**

Non-Technical: Product Management, Agile, Scrum, Leadership, Learning, UX Design, Problem Solving, Cross-functional collaboration

Technical: Visual Basic (Excel Macros), SQL, HTML/CSS/JavaScript, Tableau